

# MIND TRICKS- APPLIED CHILD PSYCHOLOGY.



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# Learning Objectives



- 1 **Psychology- Definition, Roots, Need to study Child Psychology.**
- 2 **Biology of the Mind- Neural Communication, Nervous System, Endocrine system and the Brain**
- 3 **Theories of Personality**
- 4 **Psychodynamic Approach**

*The study of psychology enhances our abilities to restrain intuition with critical thinking, judgmentalism with compassion, and illusion with understanding- David*

# Learning Objectives



- 5 Behaviour and Learning Theories
- 6 Humanistic Theories
- 7 Intelligence
- 8 Emotions

*The study of psychology enhances our abilities to restrain intuition with critical thinking, judgmentalism with compassion, and illusion with understanding- David*







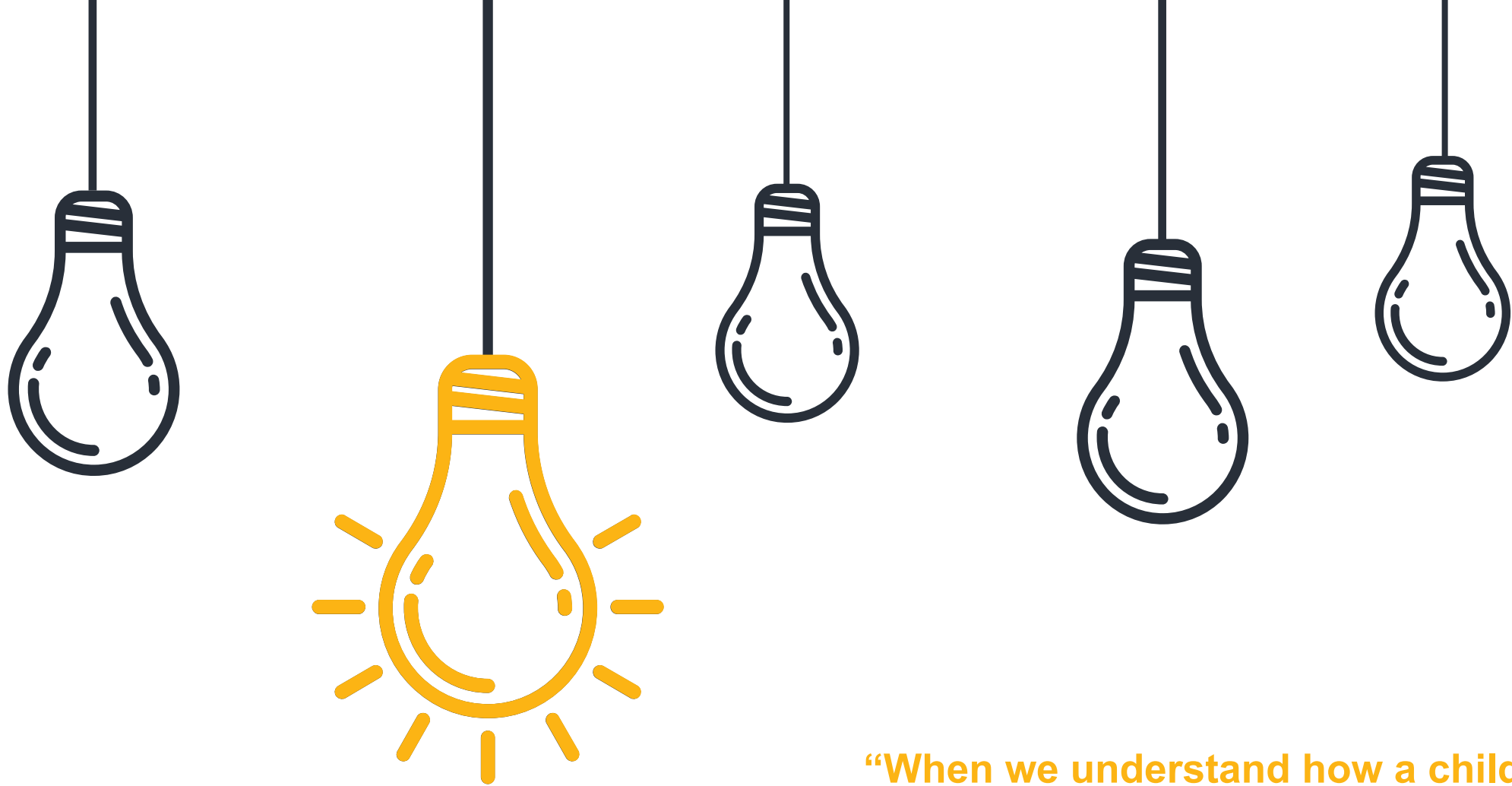
# Developmental Psychology & Child Psychology

1 Developmental psychology, also called Life-span Psychology, the branch of psychology concerned with the changes in cognitive, motivational, psychophysiological, and social functioning that occur throughout the human life span.

2 Child psychology is the study of the mental and emotional development of children and is part of developmental psychology, the study of changes in behavior that occur through the life span.

# DEFINITION

Child psychology is an understanding of the basic psychological needs of children and adolescents, and how the family and other social contexts influence the socio-emotional adjustment, cognitive development, behavioral adaptation and health status of children and adolescents.



**“When we understand how a child’s challenging behavior serves as communication, we can devise strategies that teach the child to communicate in more desirable ways.”**



•“I am not out of control. I am not ‘causing trouble’ or ‘being bad’. I am a child and I am trying to communicate my needs to you.”



# Importance of Child Psychology

2

Effective and efficient Dental treatment

Understand Child Behaviour

Gain Confidence of Child

Select Appropriate Behaviour Guidance Methods

Provide a comfortable environment

1

3

5

7

2

4

6

8

Establish Communication

Identify Psychological Problems

Educate Parent & Child

Positive attitude

Need for Child Psychology







# Our

# Goal

Lorem Ipsum is simply dummy text of the printing and typesetting industry.

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# LEARNING OBJECTIVES

## Guide to Preparation

1 The need to study psychology

2 Theories of development and clinical application.

child

child  
their





# PSYCHOLOGY

JEAN  
PIAGET

CARL  
JUNG

SIGMUND  
FREUD

BURRHUS  
SKINNER

WILLIAM  
JAMES

JOHN  
WATSON

IVAN  
PAVLOV



# Theories of Child Psychology



- 1 PSYCHODYNAMIC /PSYCHOANALYTIC THEORIES
- 2 BEHAVIOUR & LEARNING THEORIES.
- 3 HUMANISTIC THEORIES
- 4 TRAIT THEORIES

# Sigmund Freud-Theories and concepts



## Topographic Model of the Mind

Freud used the analogy of an iceberg to describe the three levels of the mind's structure and function.



## The Psychic Triad

The Id, Ego and Super ego-  
*Elements of personality.*



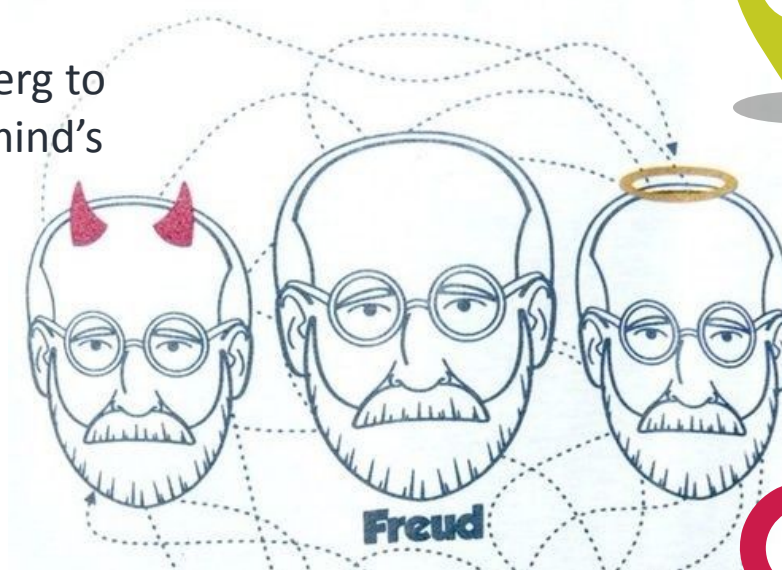
## Defense Mechanisms

Defense mechanisms are psychological strategies that are unconsciously used to protect a person from anxiety arising from unacceptable thoughts or feelings.



## Psychosexual stages of Development

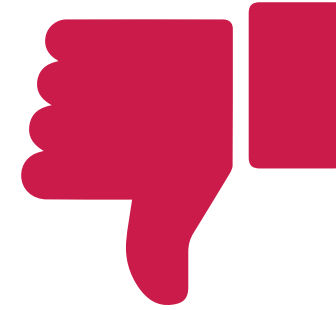
Personality is critically shaped during childhood through a series of five psychosexual stages.



# Merits & Demerits



- Explains human behaviour and personality and seems to be a complete theory of personality.
- The role of early childhood experiences and the unconscious is emphasized.
- The dynamic nature of human behaviour also gets emphasized.
- The defence mechanisms of ego is also emphasized.
- Provides scope for a serious interest in psychological treatment of mental problems.
- Provides scope for further theoretical and research work in personality.



- Lacks empirical evidence and relies too much on therapeutic achievements.
- Freud's clinical data are also inaccurate, flawed and selective at best.
- The theory also does not have scientific proof.
- The role of sexual drive is over emphasized.
- The theory suggests that there is no free will.



# Erik Erikson-Theories and of concepts



## Stages of Psychosocial Development

Eight-stage theory of development that expanded Freud's original five stages to encompass the years of life after early childhood.



## Ego Psychology

Erikson regarded the ego as an *autonomous system* that dealt with reality through the conscious thought process, including perception, attention, and memory. Ego was not at the mercy of the id or super-ego.



## The Identity Crisis

The failure to achieve ego **identity** during adolescence.



## Epigenetic Principle

Optimal personality development involves a sequencing of life tasks that emerges according to a predetermined principle of readiness by the individual.



# MERITS & DEMERITS



## Strengths

- Provides a broad framework to view development throughout the entire lifespan.
- Emphasizes the social nature of human beings and the important influence that social relationships have on development.
- Evidence supporting Erikson's ideas about identity has been found.

## Weaknesses

- Does not explain the mechanisms of crisis resolution & the process of moving from one stage to the next.
- Focused too much on childhood, neglecting the development that occurs in adulthood.
- Criticized for using the male experience as the default template for human development.
- Erikson based much of his theory of biographical case studies.

# Clinical Applications

## The Psychodynamic Approach:



**Freud's Psychoanalytical view of emotional development sheds light on dental fear, anxiety and phobia.**

**The concept of 'orality' helps understand the part played by the mouth in emotional development and body ego.-Cradle of Perception.**

**Recognition of orally based anxieties.**

**Employing defence mechanisms in behaviour guidance.**

**Role of Parental attitudes in influencing child behaviour.**







# Jean Piaget-Theories and concepts



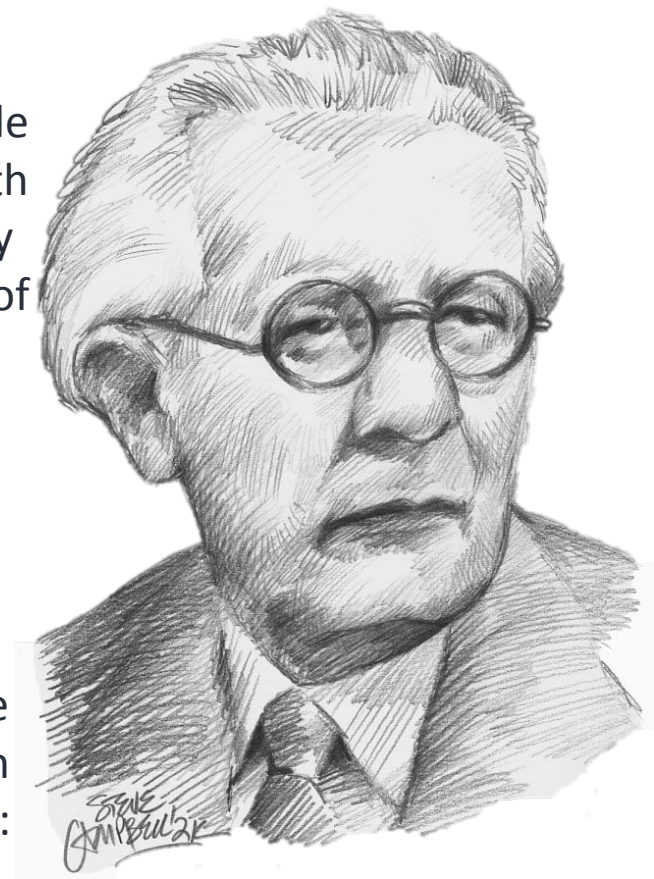
## Genetic Epistemology

It explains the process of how people develop cognitively from birth throughout their lives. The study of child development as a means of answering epistemological questions.



## Biological Model of Intellectual Development

Regarded as an extension of the biological process of adaptation which has also two on-going processes: assimilation and accommodation.



## Schema

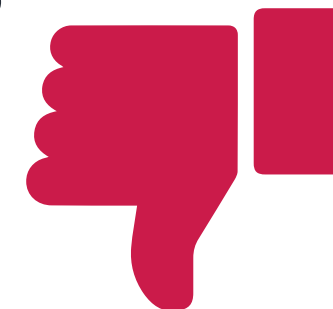
A Schema is a structured cluster of concepts, it can be used to represent objects, scenarios or sequences of events or relations.



## Stages of Cognitive Development

Four distinct stages: Sensorimotor, preoperational, concrete & formal.

# Merits & Demerits



- Shows that children think differently to adults
- Piaget's theory has improved the understanding of cognitive development.
- Theory has had a huge impact on education

- Piaget's research methods were not reliable and was formed from a biased sample.
- Doesn't consider that children learn at different rates.
- Both under and over estimates children's cognitive abilities.
- Doesn't consider the quality of a child's informal and formal education.

# Clinical Applications



1

**Short, Direct Commands** are more effective in preoperational and concrete Operational stages- Limited reasoning skills & difficulty in understanding the effect of behavior on treatment. Hence **long verbal explanations** are not effective.

2

Constructivism- Cognitive  
Equilibrium-Animism-Centering-  
Egocentrism.

# Ivan Pavlov-Theories and concepts



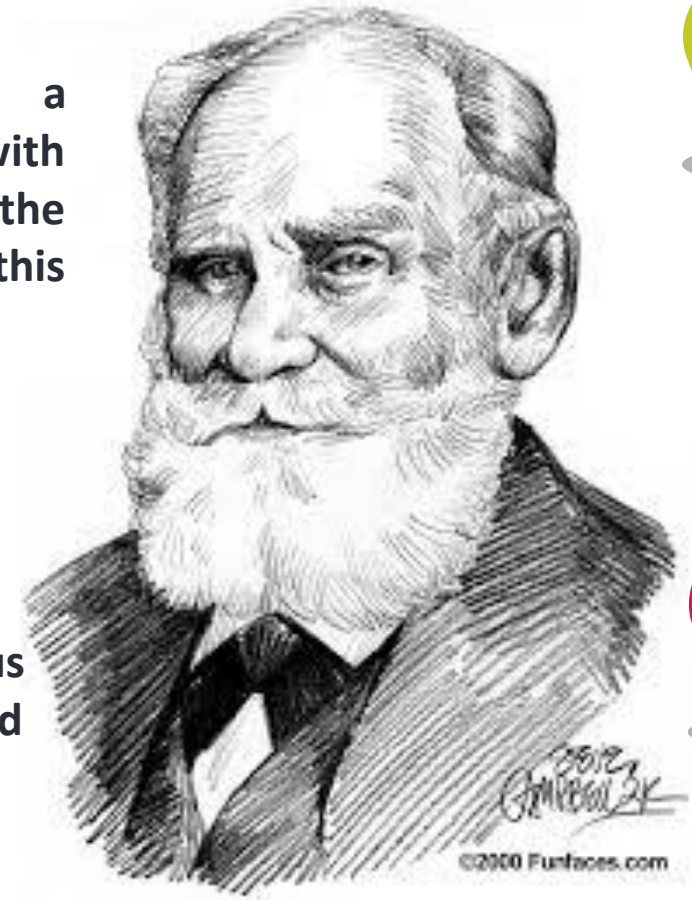
## Classical Conditioning

A learning procedure in which a biologically potent stimulus is paired with a previously neutral stimulus & the learning process that results from this pairing.



## Laws of Conditioning

Acquisition; Extinction; Spontaneous Recovery; Generalization and Discrimination.



## Pavlov's Research

Studied the physiology of digestion in dogs.



## Terminology: Stimulus and Response

A change in the environment is the stimulus; the reaction of the organism to it is the response.





## Strengths

- Emphasizes learning from our environment.
- It is scientific; based on empirical evidence.
- Can be demonstrated in real life.
- It is useful- Real life applications.

# MERITS & DEMERITS



## Weaknesses

- Classical conditioning does not account for the idea of free will. It is deterministic.
- This learning process underestimates how unique human beings really are.
- Supports nurture over nature. It is incomplete to present behavior solely in terms of nature or nurture.

# Clinical Application



Understanding certain emotional responses in the operator- Dental Fear- Fear of White Coat.

Structuring Dental Treatment to prevent development of fear.

# BF Skinner-Theories and concepts



## Operant Conditioning

Referred to as instrumental **conditioning**) is a method of **learning** that occurs through rewards and punishments for behavior. Through **operant conditioning**, an association is made between a behavior and a consequence for that behavior



## Reinforcement & Punishment:

Positive reinforcement = adding reinforcement.  
Negative reinforcement = removing reinforcement.  
Positive punishment = adding punishment.



## Operants

Skinner identified three types of responses, or operant, that can follow behavior: Neutral, Reinforcers, Punishers.



## Schedules Of Reinforcement

Continuous Reinforcement,  
Fixed Ratio Reinforcement,  
Fixed Interval Reinforcement,  
Variable Ratio Reinforcement,  
Variable Interval Reinforcement

# Merits & Demerits



- Operant conditioning can be used to explain a wide variety of behaviours.
- It also has practical application (such as token economy).

- Fails to take into account the role of inherited and cognitive factors in learning.
- Also, social learning theory (Bandura, 1977) suggests that humans can learn automatically through observation rather than through personal experience.
- The use of animal research in operant conditioning studies also raises the issue of extrapolation.



# Clinical Applications- Behaviour Modification



1

**Behaviour Shaping:** Through successive approximation. Rewards and punishments are delivered in such a way as to encourage the subject to move closer and closer to the desired behaviour each time. [Contingency Management; Aversive Conditioning; Voice Control]

2

**Token Economy:** A system in which targeted behaviours are reinforced with tokens (secondary reinforcers) and later exchanged for rewards (primary reinforcers).

# Albert Bandura-Theories and concepts



## Social Learning Theory

People learn from one another, via observation, imitation, and modeling. The **theory** has often been called a bridge between behaviorist and **cognitive learning theories** because it encompasses attention, memory, and motivation.



## Reinforcement

External/Internal;  
Positive/ Negative;  
Vicarious Reinforcement



## Mediational Processes

**Attention, Retention, Reproduction,  
Motivation**



## Identification

Internalising observed behaviors, values, beliefs and attitudes of the person with whom you are identifying.



## Strengths

- It is a more comprehensive explanation of human learning by recognizing the role of mediational processes.
- Takes thought processes into account and acknowledges the role that they play in deciding if a behavior is to be imitated or not.

# MERITS & DEMERITS



## Weaknesses

- It cannot adequately account for how we develop a whole range of behavior including thoughts and feelings.
- It is limiting to describe behavior solely in terms of either nature or nurture and attempts to do this underestimate the complexity of human behavior.

# Clinical Applications

## Modelling



- **Filmed/In-vivo Modeling:** Filmed/in-vivo modeling requires the child to watch another person (model) either on film or in vivo (real life) going through, in this particular situation, dental treatment.
- **Participant Modeling** Participant modeling involves active participation from the observer. Typically, the observer is asked to watch a model similar to that found in filmed or in-vivo modeling. In addition, the child is asked to practice or engage in the skills the model is demonstrating during the modeling.





# Abraham Maslow-Theories and concepts



## Hierarchy of Needs

A motivational theory in psychology comprising a five-tier model of human needs, often depicted as hierarchical levels within a pyramid.



## The Five Tier Model

Physiological needs-Safety needs-Love and belongingness needs-Esteem needs-Self-actualization needs.



## The Deficiency Needs Vs Growth Needs

Deficiency needs arise due to deprivation and are said to motivate people when they are unmet.

Growth needs stem from a desire to grow as a person.



## Expanded Hierarchy of Needs

Includes cognitive and aesthetic needs (Maslow, 1970a) and transcendence needs (Maslow, 1970b).

McLeod, S. A. (2018, May 21). Maslow's hierarchy of needs. Simply psychology:

<https://www.simplypsychology.org/maslow.html>



# Merits & Demerits



- Maslow's (1962) hierarchy of needs theory has made a major contribution to teaching and classroom management in schools.
- Maslow looks at the complete physical, emotional, social, and intellectual qualities of an individual and how they impact on learning.

- Maslow formulated the characteristics of self-actualized individuals from undertaking a qualitative method called biographical analysis. This method is extremely subjective and prone to bias.
- Population validity of Maslow's findings is questionable.
- It is extremely difficult to empirically test self-actualization in a way that causal relationships can be established.
- Maslow's assumption that the lower needs must be satisfied before a person can achieve their potential

# Clinical Applications



1

Ensuring patient feels secure in the Dental Operatory-  
satisfying safety needs.

2

Appealing to Esteem Needs to motivate.





WHEN LITTLE PEOPLE ARE  
OVERWHELMED BY BIG  
EMOTIONS, IT'S OUR JOB  
TO SHARE OUR CALM. NOT  
JOIN THEIR CHAOS.  
~ L. R. KNOST



**THE BEST THING IN THE WORLD IS  
SEEING THEM SMILE BECAUSE OF  
YOU.**

# Questions

